MKTG 3123 Consumer Behavior

Fine Arts/Humanities/Social Sciences requirement

MKTG elective

| UAFS-College of Business-BBA | -Marketing | | | | 2019-2020 Catalog |
|--|-----------------------------------|-------------------|---|---------|--------------------------|
| IDN: | | Printed Nam | e: | | |
| | BBA- | Marketing-Ma | jor Code: 0580 | | |
| This degree is available in a guara | | | ur advisor to declare your re requirements are subject | | an official degree plan. |
| MATH/ENGL prerequisite/co- | -requisite courses if stud | ent does not meet | placement requireme | ents: | |
| Prerequisites: ENGL0263 | MATH 0233 | MATH 0304 | Corequisites: ENG | GL 0201 | MATH 0301 |
| FRESHMAN YEAR- FALL SEME | STER: 16 hours | | | | |
| Courses | | | | | |
| MGMT 1201 Planning for Succ | cess | 1 Hours | Note 3 | Grade | |
| MGMT 1203 Foundations of B | | 3 Hours | Note 2 & 4 | Grade | |
| MATH requirement or elective | e | 3 Hours | Note 1 & 3 | Grade_ | |
| English composition requirem | ent | 3 Hours | Note 1 | Grade | |
| Fine Arts/Humanities/Social S | ciences requirement | 3 Hours | Note 1 | Grade | |
| Fine Arts/Humanities/Social S | ciences requirement | 3 Hours | Note 1 | Grade | |
| FRESHMAN YEAR- SPRING SE | MESTER: 16 hours | | | | |
| Courses | | | | | |
| FIN 1521 Personal Finance Ap | plications | 1 Hour | Note 7 | Grade | |
| SPCH 1203 Introduction to Spe | eech Communication | 3 Hours | | Grade | |
| MATH requirement or elective | e | 3 Hours | Note 1 & 3 | Grade | |
| English composition requirem | ent | 3 Hours | Note 1 | Grade | |
| History/Government requiren | nent | 3 Hours | Note 1 | Grade | |
| Required business computing | competency | 3 Hours | Note 6 | Grade | |
| SOPHOMORE YEAR- FALL SEN | MESTER: 16 hours | | | | |
| Courses | | | | | |
| ACCT 2803 Principles of Finan | cial Accounting | 3 Hours | Note 2 & 4 | Grade | |
| ECON 2803 Principles of Macroeconomics | | 3 Hours | Note 2 & 4 | Grade | |
| MGMT 2863 Business Commu | MGMT 2863 Business Communications | | Note 2 & 4 | Grade | |
| MATH requirement or elective | | 3 Hours | Note 1 & 3 | Grade | |
| Lab science requirement | | 4 Hours | Note 1 | Grade | |
| SOPHOMORE YEAR- SPRING S | SEMESTER: 16 hours | | | | |
| Courses | | | | | |
| ACCT 2813 Principles of Mana | - | 3 Hours | Note 2 & 4 | Grade | |
| ECON 2813 Principles of Micro | | 3 Hours | Note 2 & 4 | Grade | |
| LAW 2003 Legal Environment of Business | | 3 Hours | Note 2 & 4 | Grade | |
| MGMT 2203 Introduction to I | nternational Business | 3 Hours | Note 2 & 4 | Grade | |
| Lab science requirement | | 4 Hours | Note 1 | Grade | |
| JUNIOR YEAR- FALL SEMESTE | R: 15 hours | | | | |
| Courses | | | | | |
| FIN 3713 Business Finance | | 3 Hours | Note 2 | Grade | |
| MGMT 3153 Organizational Behavior | | 3 Hours | Note 2 | Grade | |
| MKTG 3013 Principles of Marketing Management | | 3 Hours | Note 2 | Grade | |
| Fine Arts/Humanities/Social Sciences requirement | | 3 Hours | Note 1 | Grade | |
| Elective | | 3 Hours | Note 3 | Grade | |
| JUNIOR YEAR- SPRING SEMES | STER: 15 hours | | | | |
| Courses | | | | | |
| MGMT 3133 Social Responsib | | 3 Hours | Note 2 | Grade | |
| MGMT 3523 Operations Mana | 3 Hours | Note 2 | Grade | | |

Note 2

Note 1

Note 2 & 5

Grade_

Grade_

Grade__

3 Hours

3 Hours

3 Hours

| IDN: | Printed Name: | | | |
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| SENIOR YEAR- FALL SEMESTER: 14 hours | | | | |
| Courses | | | | |
| MGMT 3913 Decision Support Systems | 3 Hours | Note 2 | Grade | |
| MKTG 3133 Marketing Research | 3 Hours | Note 2 | Grade | |
| MKTG elective | 3 Hours | Note 2 & 5 | Grade | |
| Major requirement | 3 Hours | Note 2 & 5 | Grade | |
| Elective | 2 Hours | Note 3 | Grade | |
| SENIOR YEAR- SPRING SEMESTER: 12 hours | | | | |
| Courses | | | | |
| MGMT 4813 Strategic Management | 3 Hours | Note 2 | Grade | |
| MKTG elective | 3 Hours | Note 2 & 5 | Grade | |
| MKTG elective | 3 Hours | Note 2 & 5 | Grade | |
| Major requirement | 3 Hours | Note 2 & 5 | Grade | |
| Total Hours: 120 At least 40 hours must be u | pper-level | | | |

NOTES

- General Education Core Requirements, see below on the last page. Follow requirements with these stipulations: mathematics MATH 2403 or higher MATH is required, STAT 2503 must also be completed; social sciences - select two courses from two different areas, excluding ECON 2803 and 2813.
- 2. These courses are used to determine major courses in residency, see Graduation Requirements. A cumulative GPA of 2.00 is required in these courses to meet graduation requirements for the College of Business.
- 3. Electives, nine hours: Select courses that will satisfy degree requirements for a baccalaureate program. MATH 1403 is eligible to be used as a general elective if needed as a prerequisite for MATH 2403. MGMT 1201 is required for first-time, full-time freshmen. Consult with advisor for other electives.
- 4. Lower-Level Business Core, 24 hours (includes ECON courses). Review College of Business admission requirements for standards of performance.
- 5. Major requirements, 18 hours. Select 12 hours of upper-level MKTG electives. Select six other upper-level hours from within the College of Business; at least two business disciplines must be represented (ACCT, COBI, ECON, FIN, LAW, or MGMT).
- 6. Required business computing competency may be fulfilled by successful completion of MGMT 2103 or ITA 1003 or approved substitution.
- 7. Prior to graduation students must demonstrate competency in financial literacy by satisfactory completion of FIN 1521 (or approved substitution) with a grade of C or better, or score 70% or more on a challenge exam for FIN 1521.

Transfer Course Information

The Arkansas Course Transfer System (ACTS) contains information about the transferability of courses within Arkansas public colleges and universities. Students are guaranteed the transfer of applicable credits and the equitable treatment of the application of credits for the admissions and degree requirements. Courses transferability is not guaranteed for courses listed in ACTS as "No Comparable Courses." ACTS-Arkansas Course Transfer System http://acts.adhe.edu -select Course Transfer. See Acceptance of Transfer Credits section of the current academic catalog for a complete list of transfer provisions.

Student Degree Program Requirements

A student's degree program requirements are those specified in the catalog in effect at the time of declaration of program major. If not on the Guaranteed 8-semester degree plan, students may choose to meet the program requirements specified in the catalog for a later year from when they began their program of study. Students must meet the above program requirements and the graduation requirements as indicated by institutional and college policy. The program can be changed only with the approval of the official advisor.

If original courses are eliminated, students may be required to meet new curriculum requirements in the degree program. If students are not enrolled for two or more consecutive terms (excluding summer terms), they must re-enter under the program requirements of the current catalog. Students are responsible for understanding program requirements and changes.

Guaranteed 8-Semester Degree Completion Program Pursuant to Act 1014 of 2005, qualified first-time freshmen with a declared major may elect to participate in the guaranteed 8-semester degree completion program. Students must follow the above degree plan and meet all requirements as outlined in the Guaranteed 8-semester Degree Completion Program contract. The contract and this degree plan must be signed and filed with the advisor before the first day of classes for the student's first term of attendance. The official copy of the contract and degree plan are filed in the Records Office.

| Approved by Dr. | Georgia Hale, | March 1, 2019-Catalog Yea | ar 2019-2020. T | This document is not | t official until sign | ed and dated by b | oth the student and | an authorized |
|-------------------|---------------|---------------------------|-----------------|----------------------|-----------------------|-------------------|---------------------|---------------|
| university repres | sentative. | | | | | | | |

| Student Signature | Date | |
|-------------------|------|---|
| | | |
| Advisor Signature | Date | |
| | | - |

| IDN: | Printed Name: |
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UAFS General Education Core Requirements (Your degree plan may have specific requirements that are listed above.)

English Composition - one of the following sequences required

ENGL 1203 Composition I

ENGL 1213 Composition II

OR

ENGL 1233 Honors Composition

RHET 2863 Advanced Composition

Mathematics – one course required

MATH 1303 College Mathematics and Quantitative Literacy

MATH 1403 College Algebra

MATH with MATH 1403 as a prerequisite

Fine Arts - one course required

AHIS 2863 Survey of Art History I

AHIS 2873 Survey of Art History II

HUMN 2563 Humanities Through the Arts

HUMN 2663 Intro to Film

MUSI 2763 Music Appreciation

History/Government – one course required

HIST 2753 US History I

HIST 2763 US History II

POLS 2753 American National Government

Humanities - one course required

ENGL 2013 Intro to Global Literature

ENGL 2023 Intro to American Literature

PHIL 2753 Intro to Philosophy

RELI 2303 World Religions

Social Sciences - two courses, from different areas

ANTH 2803 Cultural Anthropology

ECON 2803 Principles of Macroeconomics or

ECON 2813 Principles of Microeconomics

GEOG 2753 World Regional Geography or

GEOG 2773 Human Geography

HIST 1123 Civilizations of the World to 1500 or

HIST 1133 Civilizations of the World since 1500

HIST 2753 US History I* or

HIST 2763 US History II*

POLS 2753 American National Government*

PSYC 1163 General Psychology

SOCI 2753 Introduction to Sociology

*If not used to meet History/ Government requirement (a course may only be used once)

Lab Science – two lecture/lab combinations required

BIOL 1153/1151 Biological Science/Lab
BIOL 2203/2201 Human Anatomy/Lab
BIOL 2213/2211 Human Physiology/Lab
BIOL 2303/2301 General Botany/Lab
BIOL 2503/2501 General Microbiology/Lab
BIOL 2703/2701 General Zoology/Lab
CHEM 1303/1301 Chemical Principles/Lab

CHEM 1303/1301 Chemical Principles/Lab CHEM 1403/1401 College Chemistry I/Lab CHEM 1413/1411 College Chemistry II/Lab GEOL 1253/1251 Physical Geology/Lab

PHSC 2503/2501 Fundamentals of Astronomy/Lab

PHSC 2653/2651 Earth Science/Lab PHSC 2713/2711 Physical Science/Lab PHYS 2803/2811 College Physics I/Lab PHYS 2823/2831 College Physics II/Lab PHYS 2903/2911 University Physics I/Lab PHYS 2923/2931 University Physics II/Lab